

**FSM Department of Health and Social Affairs
Request for Proposal (RFP) for Hemodialysis Services**

1. Introduction

In collaboration with the Chuuk State Department of Health Services, the Department of FSM Health and Social Services is seeking proposals from qualified vendors for the development and provisioning of hemodialysis services in Chuuk. This will involve inspection of the site Chuuk identified as the location of the hemodialysis clinic.

2. Scope of Work

The following must be conducted:

1. Inspect the site for the hemodialysis clinic in Chuuk.
2. If improvement is needed for the site, the vendor must provide a plan to develop and improve the site for the hemodialysis clinic to meet standard hemodialysis services requirements.
3. Provide clean water with Reverse Osmosis (RO).
4. Purchasing and installation of 5 hemodialysis machines (units)
5. Training for local staff on how to operate and maintain hemodialysis units and services
6. Providing two (2) qualified hemodialysis nurses and one (1) technician to operate the hemodialysis clinic
7. Provide required manpower to operate the hemodialysis clinic for a period of one year including conducting training and supervision of the nurses, technician and other hospital staff for the operation, trouble shooting and other operational needs of the hemodialysis clinic.
8. Provide an operational plan of the Hemodialysis Clinic to include operational cost, preventive maintenance cost, and future improvement plan cost.

3. Vendor Qualifications

The vendor should demonstrate the following qualifications:

- Proven experience in setting up hemodialysis services.
- Purchasing of hemodialysis machines, supplies, consumables and reagents.
- Training of local medical staff in hemodialysis.
- Licensed to conduct business in the FSM.
- Ability to enter into agreement or MOU with Chuuk Department of Health Services and FSM Department of Health and Social Affairs

4. Proposal Evaluation Criteria

Proposals will be evaluated based on the following criteria:

- Solution Fit: How well the proposal meets the scope and intent of this proposal.
- Vendor Experience: Proven track record of similar implementations in healthcare.
- Cost: Total cost of site inspection, engineering, and improvement (if any), equipment, supplies, training, staffing, installation, commissioning and other related installation requirements etc.

- Customer Support: The quality and responsiveness of the vendor with Chuuk Health Service administration and FSM Department of Health Services administration.
- Business plan: how well vendor articulates future plan to improve delivery of quality hemodialysis services for Chuuk and other FSM States.

5. Timeline

- RFP Issuance Date: February 20, 2025
- Proposal Submission Deadline: April 03, 2025 (revised deadline)
- Project Start Date: Soon after closing

6. Terms and Conditions

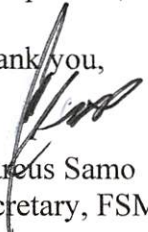
- Confidentiality: All submitted proposals will be treated as confidential and will only be reviewed by authorized personnel.
- Right to Reject: The FSM department of Health Services reserves the right to reject any or all proposals and is under no obligation to award a contract based on this RFP.
- Contract Negotiation: The selected vendor will be required to enter into a formal contract with the FSM department of Health Services which will outline the specific terms of the project.

7. Submission Instructions

Please submit your proposal in electronic format (PDF) to Secretary, FSM Department of Health and Social Affairs (health@fsmhealth.fm) with subject Hemodialysis Services in Chuuk State. For any inquiries or clarification, please call (691) 320-2619 or email health@fsmhealth.fm.

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Thank you,



Marcus Samo
Secretary, FSM DHSA